

North Natomas Little League

Budget vs. Actuals: FY 24 2.0 - FY23 P&L

October 1, 2022 - August 18, 2023

	TOTAL					
	ACTUAL	BUDGET	OVER BUDGET	REMAINING	% OF BUDGET	% REMAINING
Revenue						
Direct Public Support						
Individ, Business Contributions	15,106.64	8,433.37	6,673.27	-6,673.27	179.13 %	-79.13 %
Total Direct Public Support	15,106.64	8,433.37	6,673.27	-6,673.27	179.13 %	-79.13 %
Other Types of Income						
Concessions Sales	38,003.68	41,250.00	-3,246.32	3,246.32	92.13 %	7.87 %
Spirit Wear Sales	0.00		0.00	0.00		
Total Other Types of Income	38,003.68	41,250.00	-3,246.32	3,246.32	92.13 %	7.87 %
Program Income						
Registration Fees - All Stars	20,010.01	12,375.00	7,635.01	-7,635.01	161.70 %	-61.70 %
Registration Fees - Fall	48,287.83	27,041.63	21,246.20	-21,246.20	178.57 %	-78.57 %
Registration Fees - Spring	170,307.28	114,280.87	56,026.41	-56,026.41	149.03 %	-49.03 %
Total Program Income	238,605.12	153,697.50	84,907.62	-84,907.62	155.24 %	-55.24 %
Registration Refunds						
Registration Refunds - All Star		-458.37	458.37	-458.37		100.00 %
Registration Refunds - Spring	-593.38	-2,594.13	2,000.75	-2,000.75	22.87 %	77.13 %
Total Registration Refunds	-593.38	-3,052.50	2,459.12	-2,459.12	19.44 %	80.56 %
Special Events Income						
Hit-a-thon Fundraiser	41,250.08	29,333.37	11,916.71	-11,916.71	140.63 %	-40.63 %
River Cats Day		13,750.00	-13,750.00	13,750.00		100.00 %
River Cats Refunds	-5,320.48		-5,320.48	5,320.48		
Total Special Events Income	35,929.60	43,083.37	-7,153.77	7,153.77	83.40 %	16.60 %
Total Revenue	\$327,051.66	\$243,411.74	\$83,639.92	\$ -83,639.92	134.36 %	-34.36 %
Cost of Goods Sold						
Concessions - CC Processing	31.54	916.63	-885.09	885.09	3.44 %	96.56 %
Concessions - COGS	18,113.44	16,041.63	2,071.81	-2,071.81	112.92 %	-12.92 %
Total Cost of Goods Sold	\$18,144.98	\$16,958.26	\$1,186.72	\$ -1,186.72	107.00 %	-7.00 %
GROSS PROFIT	\$308,906.68	\$226,453.48	\$82,453.20	\$ -82,453.20	136.41 %	-36.41 %
Expenditures						
Bank Charges	37.50		37.50	-37.50		
Facilities and Equipment						
Concessions Equipment	689.49	2,291.63	-1,602.14	1,602.14	30.09 %	69.91 %
Facilities - Scoreboards	15,871.00		15,871.00	-15,871.00		
Facility Rental	5,162.67	1,650.00	3,512.67	-3,512.67	312.89 %	-212.89 %
Field Equipment	25,181.64	11,000.00	14,181.64	-14,181.64	228.92 %	-128.92 %
Field Improvements		7,333.37	-7,333.37	7,333.37		100.00 %
Field Permits	22,318.50	25,987.50	-3,669.00	3,669.00	85.88 %	14.12 %
Fields Maintenance	22,706.67	12,375.00	10,331.67	-10,331.67	183.49 %	-83.49 %
Rent, Parking, Utilities	-22.50		-22.50	22.50		
Sanitation Rental	12,134.06	8,937.50	3,196.56	-3,196.56	135.77 %	-35.77 %
Snack Bar Equipment Maintenance	80.00	458.37	-378.37	378.37	17.45 %	82.55 %
Total Facilities and Equipment	104,121.53	70,033.37	34,088.16	-34,088.16	148.67 %	-48.67 %

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Operations						
Business Registration Licenses & Permits	1,690.00		1,690.00	-1,690.00		
Credit Card Fees/Interest	64.77		64.77	-64.77		
Credit Card Processing		4,191.88	-4,191.88	4,191.88		100.00 %
Postage, Mailing Service	367.46	366.63	0.83	-0.83	100.23 %	-0.23 %
Printing and Copying	65.53	1,375.00	-1,309.47	1,309.47	4.77 %	95.23 %
Special Events Opening Day		916.63	-916.63	916.63		100.00 %
Sponsorship Costs	299.10	458.37	-159.27	159.27	65.25 %	34.75 %
Supplies	202.14	458.37	-256.23	256.23	44.10 %	55.90 %
Telephone, Telecommunications	279.21		279.21	-279.21		
Wireless Services		343.75	-343.75	343.75		100.00 %
Total Operations	2,968.21	8,110.63	-5,142.42	5,142.42	36.60 %	63.40 %
Other Types of Expenses						
Insurance - Liability, D and O	465.00		465.00	-465.00		
Insurance - Workers Comp/Umbrella		4,125.00	-4,125.00	4,125.00		100.00 %
Other Costs	280.53	275.00	5.53	-5.53	102.01 %	-2.01 %
Total Other Types of Expenses	745.53	4,400.00	-3,654.47	3,654.47	16.94 %	83.06 %
Professional Fees						
Accounting Fees	5,975.72	6,187.50	-211.78	211.78	96.58 %	3.42 %
Legal Fees/CPA	2,000.00	2,291.63	-291.63	291.63	87.27 %	12.73 %
Marketing and Advertising	100.00		100.00	-100.00		
Total Professional Fees	8,075.72	8,479.13	-403.41	403.41	95.24 %	4.76 %
Program Operations						
BOD uniforms/gear	2,332.67	1,833.37	499.30	-499.30	127.23 %	-27.23 %
League / District Fees	17,288.67	14,167.12	3,121.55	-3,121.55	122.03 %	-22.03 %
Livescan Fees	813.21		813.21	-813.21		
Player Equipment & Gear	17,801.70	13,750.00	4,051.70	-4,051.70	129.47 %	-29.47 %
Safety Equipment	3,408.26	5,733.75	-2,325.49	2,325.49	59.44 %	40.56 %
Supplies & Materials	1,579.55		1,579.55	-1,579.55		
Trophies & Medals	8,002.43	7,608.37	394.06	-394.06	105.18 %	-5.18 %
Umpire Costs	19,606.58	22,916.63	-3,310.05	3,310.05	85.56 %	14.44 %
Umpire Equipment	53.21		53.21	-53.21		
Uniforms - All Stars	19,634.51	9,900.00	9,734.51	-9,734.51	198.33 %	-98.33 %
Uniforms - Coaches	753.47	1,375.00	-621.53	621.53	54.80 %	45.20 %
Uniforms - Fall		11,458.37	-11,458.37	11,458.37		100.00 %
Uniforms - Spring	68,200.34	60,852.88	7,347.46	-7,347.46	112.07 %	-12.07 %
Uniforms - Umpires	143.96		143.96	-143.96		
Volunteer Background Checks	1,002.61		1,002.61	-1,002.61		
Total Program Operations	160,621.17	149,595.49	11,025.68	-11,025.68	107.37 %	-7.37 %
Sales and Use Tax	4,490.00	2,410.87	2,079.13	-2,079.13	186.24 %	-86.24 %
Special Events Costs	1,263.27		1,263.27	-1,263.27		
Hit-a-thon Expenses	2,859.09	1,833.37	1,025.72	-1,025.72	155.95 %	-55.95 %
River Cats Day - Tickets	-1,927.34	13,750.00	-15,677.34	15,677.34	-14.02 %	114.02 %

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Tournament Costs		916.63	-916.63	916.63		100.00 %
Total Special Events Costs	2,195.02	16,500.00	-14,304.98	14,304.98	13.30 %	86.70 %
Total Expenditures	\$283,254.68	\$259,529.49	\$23,725.19	\$ -23,725.19	109.14 %	-9.14 %
NET OPERATING REVENUE	\$25,652.00	\$ -33,076.01	\$58,728.01	\$ -58,728.01	-77.55 %	177.55 %
NET REVENUE	\$25,652.00	\$ -33,076.01	\$58,728.01	\$ -58,728.01	-77.55 %	177.55 %